



Firm Overview

About

Formation

Helium Capital kicked off its third investment cohort in 2024 as an Independent Sponsor Private Equity firm on the heels of more than two decades of private market investing and operating across our team. Our team's backgrounds were combined to help strengthen businesses and to provide liquidity, tax efficient transactions, and further upside to our operating company founders. We embrace Independent Sponsorship as it provides us and our operating company founders with direct strategic capital partners.

Focus

We invest in Maintenance, Repair, and Operations (MRO) companies and the tech that supports their skilled labor across industries throughout Texas.

Experience

The Helium team brings an average of 20 years per Managing Partner across disciplines of Finance, Operations, Talent, and Capital Raising. The team collectively have invested \$400M+ across Venture, PE, and Real Estate encompassing 60+ operating companies and 40+ real estate developments.

Approach

Helium Capital invests across industries in MRO Facilities & Industrial Field Services Companies with varying degrees of institutional infrastructure in place. We classify our investments into the following market segments with associated goals in value creation.

SEGMENT	EBITDA	INFRASTRUCTURE	VALUE DRIVER
Lower Middle Market	\$3M-\$5M	Proven	Scale
Main Street	\$1M-\$3M	Durable	Optimize
Small Business	\$0.25M-\$1M	Under-invested	Implement

Investment Criteria

Transaction Structure	Control Buyout	Rollover Equity w/Earnout
Business Model	Skilled & Certified Labor	High Service Quality Reputation

Value Creation

Helium Capital strives to create value through implementing, optimizing, and scaling the institutional infrastructure of the companies with which we partner according to the demands of each market segment. We work closely with management teams to strengthen businesses through executing organic and inorganic growth strategies.

